



National  
Qualifications  
2017

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# 2017 Accounting

## Higher

### Finalised Marking Instructions

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## General marking principles for Higher Accounting

This information is provided to help you understand the general principles you must apply when marking candidate responses to questions in this paper. These principles must be read in conjunction with the detailed marking instructions, which identify the key features required in candidate responses.

- (a) Marks for each candidate response must always be assigned in line with these general marking principles and the detailed marking instructions for this assessment.
- (b) Marking should always be positive, ie marks should be awarded for what is correct and not deducted for errors or omissions.
- (c) If a specific candidate response does not seem to be covered by either the principles or detailed marking instructions, and you are uncertain how to assess it, you must seek guidance from your team leader.
- (d) Consequentiality subsequent to a calculative error must be followed through, with credit being given for any errors in subsequent calculations or working.
- (e) Scored out or erased working which has not been replaced should be marked where still legible. However, if the scored out or erased working has been replaced, only the work which has not been scored out should be marked.
- (f) (i) For questions that ask candidates to “Describe ...”

Candidates must make a number of relevant factual points, which may be characteristics and/or features, as appropriate to the question asked. These points may relate to a concept, process or situation.

Candidates may provide a number of straightforward points or a smaller number of developed points, or a combination of these.

Up to the total mark allocation for this question:

**1 mark** should be given for each relevant factual point.

**1 mark** should be given for any further development of a relevant point, including exemplification when appropriate.

- (ii) For questions that ask candidates to “Outline ...”

Candidates must make a number of brief statements appropriate to the question asked. These may include facts, features or characteristics.

Up to the total mark allocation for this question:

**1 mark** should be given for each accurate statement.

Marking instructions for each question

Section 1

Question		Expected answer(s)						Max mark	Additional guidance	
1.	(a)	Overhead analysis statement ✓						11	If Direct Labour included as well as Indirect Wages, award <b>0 marks</b> for Indirect Wages.  If 1 arithmetic error award <b>1 mark</b> . More than 1 arithmetic error award <b>0 marks</b> .  If incorrect basis is used then award <b>0 marks</b> for line.	
		Overhead	Rate	Dept A £	Dept B £	Dept C £	Dept D £	Dept E £		Marks
		Indirect wages	Allocated	60,000	27,400	21,250	26,000	9,700		(1)
		Insurance of property	£23,000/11,500 £2/sq m	8,000	4,000	2,000	3,000	6,000		(2)
		Supervisor's salary	£30,000/100 £300 per employee	9,000	7,200	6,000	3,000	4,800		(2)
		Rent and rates	£166,750/11,500 £14.50/sq m	58,000	29,000	14,500	21,750	43,500		(2)
		Power	£34,600/3,460 £10/kwh	16,200	2,400	2,000	6,000	8,000		(2)
		Depreciation of P&M	£56,000/£280,000 20% of asset value	30,000	8,000	2,000	4,000	12,000		(2)
		<b>TOTAL DEPARTMENT OVERHEADS</b>		<b>181,200</b>	<b>78,000</b>	<b>47,750</b>	<b>63,750</b>	<b>84,000</b>	✓	

Question	Expected answer(s)	Max mark	Additional guidance																				
(b)	<table border="1"> <tr> <td>Dept E</td> <td>£84,000/84 £1,000 per employee</td> <td>30,000</td> <td>24,000</td> <td>20,000</td> <td>10,000</td> <td>(84,000)</td> <td>(2)</td> </tr> <tr> <td></td> <td></td> <td>211,200</td> <td>102,000</td> <td>67,750</td> <td>73,750</td> <td></td> <td></td> </tr> </table>	Dept E	£84,000/84 £1,000 per employee	30,000	24,000	20,000	10,000	(84,000)	(2)			211,200	102,000	67,750	73,750			2	If 1 arithmetic error award <b>1 mark</b> . More than 1 arithmetic error award <b>0 marks</b> .				
Dept E	£84,000/84 £1,000 per employee	30,000	24,000	20,000	10,000	(84,000)	(2)																
		211,200	102,000	67,750	73,750																		
(c)	<table border="1"> <tr> <td>Dept D</td> <td>£73,750/36,875 £2/mach hr</td> <td>44,000</td> <td>24,000</td> <td>5,750</td> <td>(73,750)</td> <td></td> <td>(2)</td> </tr> <tr> <td colspan="2"><b>PRODUCTION DEPT OVERHEADS</b></td> <td><b>255,200</b></td> <td><b>126,000</b></td> <td><b>73,500</b></td> <td>✓</td> <td></td> <td></td> </tr> </table> <p><b>1 mark</b> for correctly headed up statement, arithmetic totals for department overheads in (a) and production department overheads in (c). <span style="float: right;">(1)</span></p>	Dept D	£73,750/36,875 £2/mach hr	44,000	24,000	5,750	(73,750)		(2)	<b>PRODUCTION DEPT OVERHEADS</b>		<b>255,200</b>	<b>126,000</b>	<b>73,500</b>	✓			3	If 1 arithmetic error award <b>1 mark</b> . More than 1 arithmetic error award <b>0 marks</b> .				
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<b>PRODUCTION DEPT OVERHEADS</b>		<b>255,200</b>	<b>126,000</b>	<b>73,500</b>	✓																		
(d)	<p>Overhead absorption rates</p> <p>Dept A - £255,200/22,000 = £11.60 per machine hour <b>(1)</b>  Dept B - (£126,000/£360,000) x 100 = 35% of direct labour cost <b>(1)</b>  Dept C - Labour hours used = £252,000/£12/hr = 21,000 hrs <b>(1)</b>  £73,500/21,000 = £3.50 per labour hour) <b>(1)</b></p>	4	If £/% missing, lose first mark only.																				
(e)	<table border="1"> <thead> <tr> <th></th> <th>Dept A</th> <th>Dept B</th> <th>Dept C</th> </tr> </thead> <tbody> <tr> <td>Overheads recovered</td> <td>20,500 x £11.60</td> <td>£370,000 x 35%</td> <td>19,750 x £3.50</td> </tr> <tr> <td></td> <td>£237,800 <b>(1)</b></td> <td>£129,500 <b>(1)</b></td> <td>£69,125 <b>(1)</b></td> </tr> <tr> <td>Actual overheads</td> <td>£242,000</td> <td>£122,400</td> <td>£75,000</td> </tr> <tr> <td></td> <td>£4,200 under <b>(1)</b></td> <td>£7,100 over <b>(1)</b></td> <td>£5,875 under <b>(1)</b></td> </tr> </tbody> </table>		Dept A	Dept B	Dept C	Overheads recovered	20,500 x £11.60	£370,000 x 35%	19,750 x £3.50		£237,800 <b>(1)</b>	£129,500 <b>(1)</b>	£69,125 <b>(1)</b>	Actual overheads	£242,000	£122,400	£75,000		£4,200 under <b>(1)</b>	£7,100 over <b>(1)</b>	£5,875 under <b>(1)</b>	6	Award marks for over/under absorption only if clearly stated.
	Dept A	Dept B	Dept C																				
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	£237,800 <b>(1)</b>	£129,500 <b>(1)</b>	£69,125 <b>(1)</b>																				
Actual overheads	£242,000	£122,400	£75,000																				
	£4,200 under <b>(1)</b>	£7,100 over <b>(1)</b>	£5,875 under <b>(1)</b>																				



Section 2

Question		Expected answer(s)			Max mark	Additional guidance
2.	(a)	<b>Cash Budget for 3 months September to November Year 2 ✓</b>			<b>18</b>	
		Sept	Oct	Nov		
		Opening Balance ✓	9,500	9,100	58,900	
		Receipts (Cash In) ✓				
		Cash Sales	80,000	76,250	77,500 (2)*	* If 1 arithmetic error award 1 mark. More than 1 arithmetic error award 0 marks.  If bad debts shown, do not award credit sales (2 months).
		Credit Sales one month	162,000	172,800	164,700 (2)*	
		Credit Sales 2 months	39,900 (1)	42,750 (1)	45,600 (1)	
		Loan	80,000			
		<b>Total Receipts</b>	361,900	291,800	287,800	
		Payments (Cash Out) ✓				
		Sales Expenses	12,000	12,800	12,200 (2)*	
		Materials	157,500	147,500	152,500 (2)*	
		Labour	68,200	69,300	64,900 (2)*	
		Labour Bonus	600 (1)			
		Fixed Overheads	4,000	4,000	4,000 (1)	
		New Machine	120,000 (1)			
		Loan Repayments		8,400	8,400 (1)	
		<b>Total Payments</b>	362,300	242,000	242,000	
		<b>Closing Balance ✓</b>	<u>9,100</u>	<u>58,900</u>	<u>104,700</u>	
		<b>Heading including time period, labels, opening and closing balances and arithmetic 1 mark</b>				

Question		Expected answer(s)	Max mark	Additional guidance
	(b)	<ul style="list-style-type: none"> <li>• Use of formulae to calculate figures reduces human error</li> <li>• Can show the effects of “what if” scenarios in, for example purchase of new non-current assets</li> <li>• Changes to any data in the spreadsheet are automatically updated with the use of formulae/future proof</li> <li>• Use of multiple worksheets to link statements</li> <li>• Use of templates from year to year</li> </ul>	2	Answers MUST relate to preparing a cash budget on a spreadsheet.

Question		Expected answer(s)			Max mark	Additional guidance																																																																																																	
3.	(a)	<b>Manufacturing Account for year ended 31 December Year 2 ✓</b>			19	If direct costs or factory overheads deducted but indicated as add, treat as arithmetical error.  However, if indicated <i>less</i> or no indication, award marks where possible and divide by 2.  If labelled <i>profit on manufacture</i> and negative figure shown, ACCEPT.																																																																																																	
		<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 40%;"></th> <th style="width: 15%; text-align: right;">£000</th> <th style="width: 15%; text-align: right;">£000</th> <th style="width: 15%; text-align: right;">£000</th> </tr> </thead> <tbody> <tr> <td>Opening Inventory of Raw Materials</td> <td></td> <td style="text-align: right;">80</td> <td></td> </tr> <tr> <td>Purchase of Raw Materials</td> <td style="text-align: right;">600</td> <td></td> <td></td> </tr> <tr> <td>Carriage on Raw Materials</td> <td style="text-align: right;"><u>20</u></td> <td style="text-align: right;">620</td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;">(1)</td> <td style="text-align: right;">700</td> <td></td> </tr> <tr> <td>Closing Inventory of Raw Materials</td> <td></td> <td style="text-align: right;">30</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td><b>COST OF RAW MATERIAL CONSUMED ✓</b></td> <td></td> <td style="text-align: right;"><b>670</b></td> <td></td> </tr> <tr> <td><b>Add Direct Costs</b></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Production wages (520+10)</td> <td style="text-align: right;">530</td> <td style="text-align: right;">(1)</td> <td></td> </tr> <tr> <td>Royalties</td> <td style="text-align: right;"><u>48</u></td> <td style="text-align: right;">578</td> <td></td> </tr> <tr> <td><b>PRIME COST ✓</b></td> <td></td> <td></td> <td style="text-align: right;"><b>1,248</b></td> </tr> <tr> <td><b>Add Factory Overheads</b></td> <td></td> <td></td> <td></td> </tr> <tr> <td>Insurance (note 1)</td> <td></td> <td style="text-align: right;">15</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Electricity (note 2)</td> <td></td> <td style="text-align: right;">48</td> <td style="text-align: right;">(2)</td> </tr> <tr> <td>Factory indirect labour</td> <td></td> <td style="text-align: right;">68</td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Depreciation of factory machinery (note 3)</td> <td></td> <td style="text-align: right;"><u>6</u></td> <td style="text-align: right;">(2)</td> </tr> <tr> <td></td> <td></td> <td></td> <td style="text-align: right;">137</td> </tr> <tr> <td></td> <td></td> <td></td> <td style="text-align: right;"><b>1,385</b></td> </tr> <tr> <td>Opening Inventory of work in progress</td> <td></td> <td></td> <td style="text-align: right;">60</td> </tr> <tr> <td></td> <td></td> <td></td> <td style="text-align: right;">1,445</td> </tr> <tr> <td>Closing Inventory of work in progress</td> <td></td> <td></td> <td style="text-align: right;">54</td> </tr> <tr> <td><b>FACTORY COST OF PRODUCTION ✓</b></td> <td></td> <td></td> <td style="text-align: right;"><b>1,391</b></td> </tr> <tr> <td>Loss on manufacture</td> <td></td> <td></td> <td style="text-align: right;">(11)</td> </tr> <tr> <td>Market Value of goods completed</td> <td></td> <td></td> <td style="text-align: right;">1,380</td> </tr> <tr> <td></td> <td></td> <td></td> <td style="text-align: right;">(1)</td> </tr> </tbody> </table>		£000	£000		£000	Opening Inventory of Raw Materials		80		Purchase of Raw Materials	600			Carriage on Raw Materials	<u>20</u>	620			(1)	700		Closing Inventory of Raw Materials		30	(1)	<b>COST OF RAW MATERIAL CONSUMED ✓</b>		<b>670</b>		<b>Add Direct Costs</b>				Production wages (520+10)	530	(1)		Royalties	<u>48</u>	578		<b>PRIME COST ✓</b>			<b>1,248</b>	<b>Add Factory Overheads</b>				Insurance (note 1)		15	(1)	Electricity (note 2)		48	(2)	Factory indirect labour		68	(1)	Depreciation of factory machinery (note 3)		<u>6</u>	(2)				137				<b>1,385</b>	Opening Inventory of work in progress			60				1,445	Closing Inventory of work in progress			54	<b>FACTORY COST OF PRODUCTION ✓</b>			<b>1,391</b>	Loss on manufacture			(11)	Market Value of goods completed			1,380				(1)
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	<p><b>Income Statement for year ended 31 December Year 2 ✓</b></p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">Sales Revenue</td> <td style="width: 10%;"></td> <td style="width: 10%; text-align: right;">1,800</td> <td style="width: 10%; text-align: right;">(1)</td> </tr> <tr> <td>Less Cost of Sales</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Opening Inventory of Finished Goods</td> <td style="text-align: right;">40</td> <td></td> <td></td> </tr> <tr> <td>Market Value of Finished Goods*</td> <td style="text-align: right;">1,380</td> <td></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td></td> <td style="text-align: right;">1,420</td> <td></td> <td></td> </tr> <tr> <td>Closing Inventory of Finished Goods</td> <td style="text-align: right;">64</td> <td></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td></td> <td style="text-align: right;">1,356</td> <td></td> <td></td> </tr> <tr> <td>Warehouse wages</td> <td style="text-align: right;">45</td> <td></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Insurance (note 1)</td> <td style="text-align: right;">5</td> <td></td> <td style="text-align: right;">(1)</td> </tr> <tr> <td>Electricity (note 2)</td> <td style="text-align: right;">9</td> <td style="text-align: right;">59</td> <td></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">1,415</td> <td></td> </tr> <tr> <td><b>GROSS PROFIT ✓</b></td> <td></td> <td style="text-align: right;">385</td> <td></td> </tr> </table> <p><b>1 mark</b> for headings, labels, arithmetic and no extraneous</p> <p><b>NOTES</b></p> <p>1. Insurance – £27,000 – £2,000 = £25,000  Apportioned: Factory – £25,000 × 60% = £15,000; C.O.S – £25,000 × 20% = £5,000</p> <p>2. Electricity – (£55,000/11 months) × 12 months = £60,000  Apportioned: Factory – £60,000 × 80% = £48,000; C.O.S – £60,000 × 15% = £9,000</p> <p>3. Depreciation of Factory Machinery:</p> <p>Net book value of assets = £100,000 – £40,000 = £60,000  Depreciation charged for Year 3 = £60,000 × 10% = £6,000</p>	Sales Revenue		1,800	(1)	Less Cost of Sales				Opening Inventory of Finished Goods	40			Market Value of Finished Goods*	1,380		(1)		1,420			Closing Inventory of Finished Goods	64		(1)		1,356			Warehouse wages	45		(1)	Insurance (note 1)	5		(1)	Electricity (note 2)	9	59				1,415		<b>GROSS PROFIT ✓</b>		385			<p>* If no market value used in manufacturing account, accept factory cost of production.</p>
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(b)	<p>Profit on manufacture is added to Gross Profit  <b>OR</b>  Loss on manufacture is deducted from Gross Profit.</p>	<b>1</b>																																																	

Question		Expected answer(s)						Max mark	Additional guidance
4	(a)							9	<p>If 1 arithmetic error award <b>1 mark</b>. More than 1 arithmetic error, award <b>0 marks</b>.</p> <p>If hours worked out for each product but not totalled, award <b>1 mark</b>.</p>
				Product A	Product B	Product C	Total		
		(i)	Machine hours per unit	3	4	10			
			Production	8,000	5,000	3,500			
			Total machine hours	<b>24,000</b>	<b>20,000</b>	<b>35,000</b>	<b>79,000 (2)</b>		
		(ii)	Selling price	25	50	48			
			Less variable costs						
			Materials	6	10	7			
			Labour	6	6	12			
			Overheads	4	16	2	18		
	Contribution per unit	<u>£9 (1)</u>	<u>£32 (1)</u>	<u>£25 (1)</u>					
(iii)	Contribution per unit	£9	£32	£25					
	Production	8,000	5,000	3,500					
	Total contribution	£72,000	£160,000	£87,500	£319,500				
	Less fixed overheads				<u>£200,000 (1)</u>				
	Total Profit				<u><u>£119,500</u></u>				

Question		Expected answer(s)					Max mark	Additional guidance
(b)	(i)		Product A	Product B	Product C	Total	10	
		CPU /Machine hours per unit	£9 3 ] (1)	£32 4 ] (1)	£25 10 (1)			
		Contribution per Machine hour	£3.00	£8.00	£2.50			
		Order of priority	2	1	3			
		Machine hours allocated to each product	Units					
		Available(78% * 79,000)	61,620 (1)					If cont per m/c hr not used, max possible marks 2 (for m/c hrs and fixed costs).
		Allocated to B	18,000	4,500				
			43,620					
		Allocated to A	21,600	7,200				
		Left for C	22,020	2,202				
		Quantity of each product to be produced	7,200	4,500	2,202 (3) for line			Total contribution - if 1 arithmetic error award 1 mark. More than 1 arithmetic error, award 0 marks.
	(ii)	Total contribution (Units x CPU)	64,800	144,000	55,050	263,850 (2)		
		Less fixed costs				210,000 ] (1)		
		Total Profit				<u>£53,850</u>		
(c)		Equity Gearing is the comparison of ordinary share equity to preference share equity and debentures which carry a fixed rate of return.					1	

[END OF MARKING INSTRUCTIONS]